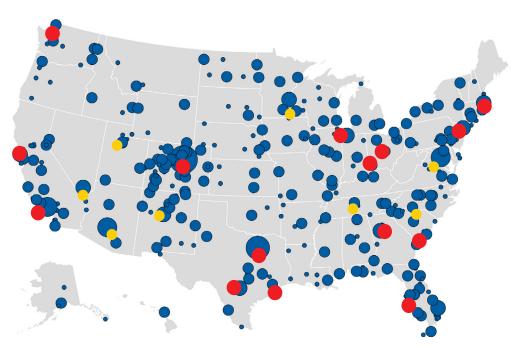


# National Valuation Consultants, Inc.

# **HOSPITALITY VALUATION & ADVISORY**



#### 2022 - 2023 VALUATION & CONSULTING ASSIGNMENTS

OFFICE LOCATIONS



**SPECIALISTS** 



**ASSIGNMENTS** 

400

Hospitality Assignments

105

Clients Served

115

Markets Covered

#### **SERVICES PROVIDED**

- Appraisal & Restricted Reports
- Portfolio Valuations
- Appraisal Reviews
- Estate Valuations
- Litigation Support
- Expert Testimony
- Tax Appeals
- Institutional Asset Valuations

# **PRODUCT TYPES**

- · All-Inclusive Resorts
- Boutique Hotels
- Casinos
- Conference Hotel Venues
- Mixed-Use Properties
- National Brand Hotels
- Independent Hotels/Motels
- Ski and Golf Resorts

#### **WEST**

#### Seattle

Robert Taylor, MAI – Senior Managing Director rtaylor@nvcinc.com | 206.865.6742

#### San Francisco

Brady Barbier, MAI – Senior Managing Director bbarbier@nvcinc.com | 415.310.7974

#### Los Angeles

Greg Sutton, MAI – Senior Managing Director gsutton@nvcinc.com | 303.301.8072

#### SOUTHWEST

#### Denver

Larry Stark, MAI, CRE, FRICS – CEO Istark@nvcinc.com | 303.301.8000

Matt Ansay, MAI, CRE – President mansay@nvcinc.com | 303.301.8001

#### Dallas

Chuck Dannis, MAI – Senior Managing Director cdannis@nvcinc.com | 214.932.1818

#### Houston

Doug Needham, MAI – Senior Managing Director dneedham@nvcinc.com | 281.929.0184

#### San Antonio

Meredith Massar – Vice President mmassar@nvcinc.com | 281.929.0183

#### **MIDWEST**

## Chicago

Jim Moher, MAI – Senior Managing Director jmoher@nvcinc.com | 513.929.4100

#### Cincinnati

Jim Moher, MAI — Senior Managing Director jmoher@nvcinc.com | 513.929.4100

#### Columbus

Eric Taylor, MAI – Senior Vice President etaylor@nvcinc.com | 614.557.2531

#### **NORTHEAST**

#### **Boston**

John Monaco – Managing Director jmonaco@nvcinc.com | 862.345.7945

## NY/NJ Metro

John Monaco — Managing Director jmonaco@nvcinc.com | 862.345.7945

#### **SOUTHEAST**

#### Atlanta

Peter Lamas, MAI – Senior Managing Director plamas@nvcinc.com | 404.920.8429

#### Savannah

Jeff Keller – SVP, Regional Manager jkeller@nvcinc.com | 404.419.7300

## South Florida

Chuck Gardner, MAI – Senior Managing Director cgardner@nvcinc.com | 561.925.2400



## National Valuation Consultants, Inc.









### **CORE VALUES**

NVC was founded upon and continues to operate by two guiding principles: client service and quality of product. Each client is important to our firm, exemplified by our commitment to quality, dedication to valuing assets fairly, delivering a high level of transparency in our reporting, and maintaining open communication throughout the valuation process.

## **EXPERTISE**

NVC's hospitality group has provided valuation and consulting services on thousands of lodging assets throughout the United States, Canada, Mexico and the Caribbean. Our team's expertise encompasses the full range of hotel properties from hotels, motels and mixeduse projects to all-inclusive resorts, golf courses and gaming facilities/casinos. We have experience with all national brands as well as individual properties and boutique hotels. Our firm is regularly called upon to provide litigation support on a range of hospitality issues including valuation, feasibility, operations and other complex matters.

### MARKET KNOWLEDGE

Our staff's analytical expertise is enhanced by NVC's proprietary database, which contains operating statements and transaction data on thousands of hotels, motels and resorts nationwide. Coupled with access to a wide array of nationally recognized market data resources and a dedicated professional research staff, our valuation team has all the tools necessary to focus on national, regional and local market trends and transactions.

## PORTFOLIO VALUATION

NVC's valuation team includes more than 50 certified general appraisers, over half of whom hold the MAI designation. This allows us to promptly allocate the appropriate qualified resources to complex portfolio assignments involving multiple assets of all property types on a national basis. Our 15 regional offices and team of highly skilled appraisers and research staff ensure the necessary personnel and geographic coverage to deliver a superior report product that is tailored to each client's needs in a timely manner.



Larry Stark, MAI, CRE, FRICS

CEO/Founding Principal
303.301.8000

Istark@nycinc.com



Matt Ansay, MAI, CRE
President
303.301.8001
mansay@nvcinc.com



Patrick Hallman, MAI, CHA
SVP/Managing Director | Hospitality
303.301.8004
phallman@nvcinc.com